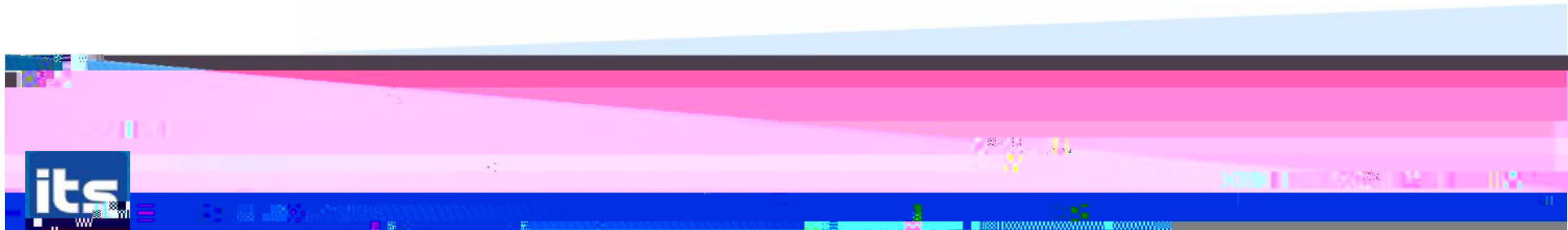




# GEORGIAFIRST

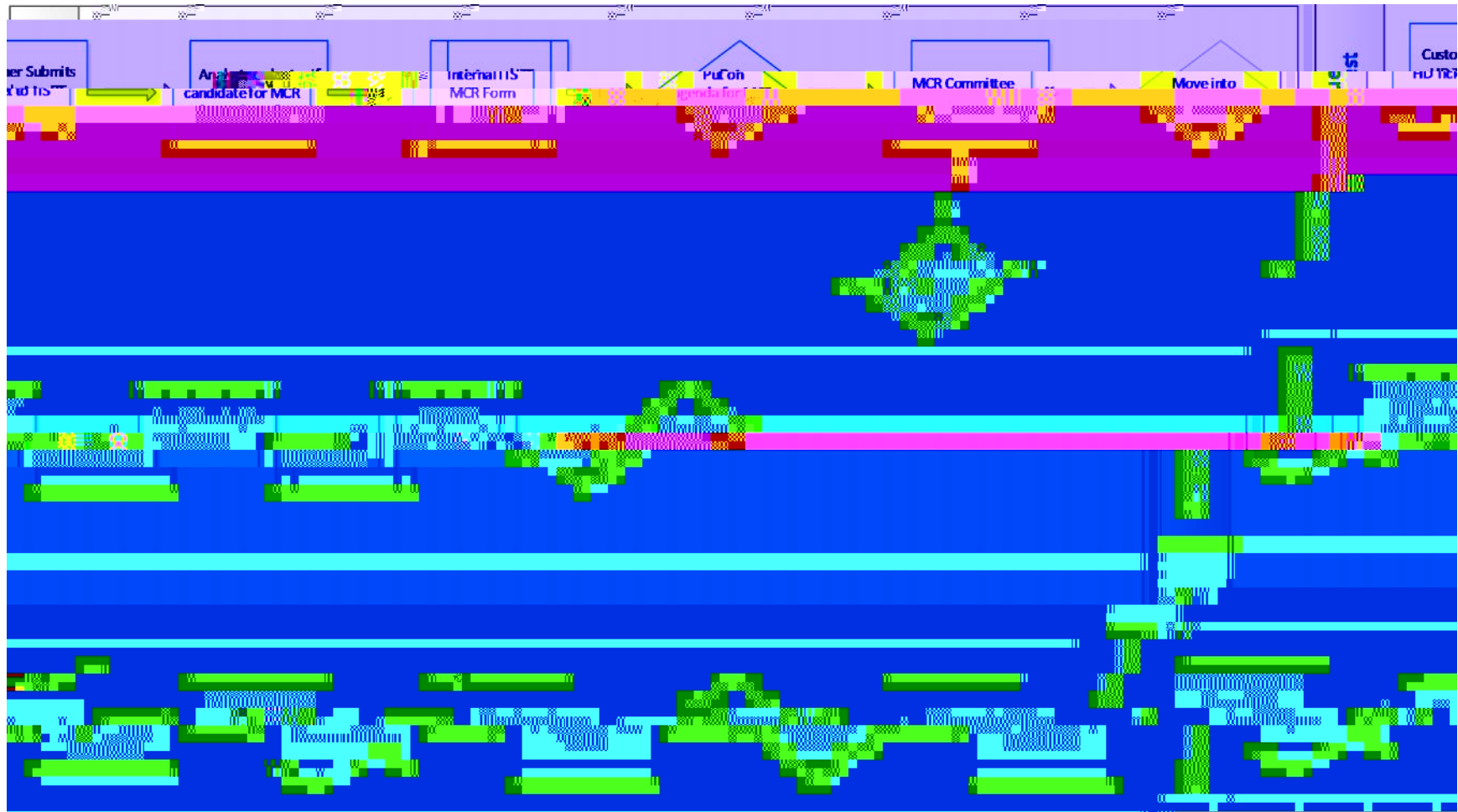
FINANCIAL, INFORMATION & REPORTING SYSTEMS FOR TOMORROW  
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# Agenda

- ▶ 1 QWV RGXFVWRO RI + KDOJ H 5 DQDJ HP HQW8URFHV
- ▶ = SFRP LOJ / HRUJ LDFIRST 8URNVFW DOG  
1QLVDMVYHV
- ▶ ; FK HGXØ RI ) QOXDO7 LDFØ 5 DLQVMQDQFH
- ▶ 5 RGXØ ; SHFLIF =SGDVMV  
6HZ IHDVUHV RUFKDOJ HV  
; VDV RI 3QRZ Q 1VXHV
- ▶ 7 VVHU8URGXFVWRO <KLOJ V Z H DUH Z RUNLOJ RO'  
+AŽłł " ł ł && , RFXP HQVWRO DOG <UDLQLOJ  
+7 6 = ; f17 +7 6 = ; =SGDVMV
- ▶ 9 ° )

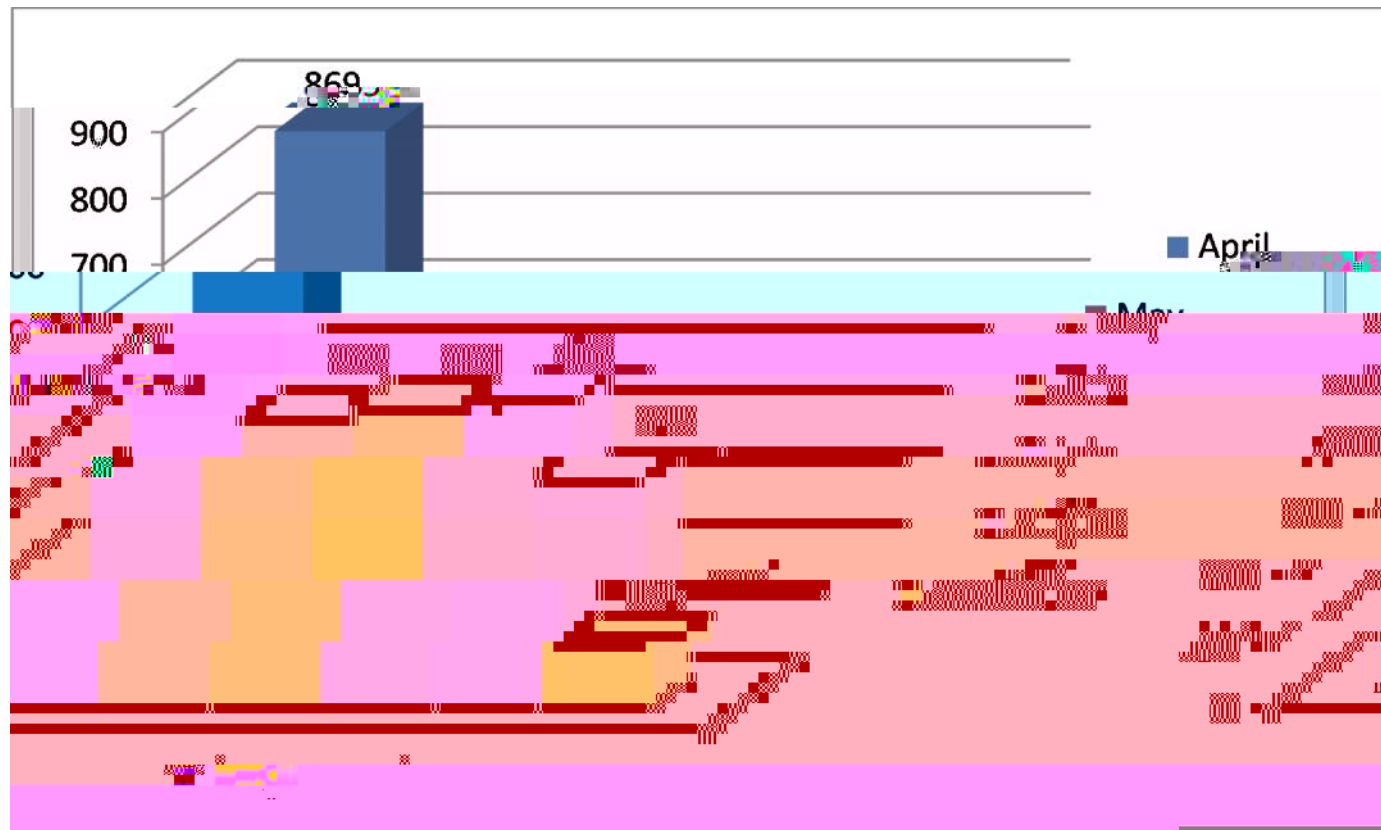
# Request for Proposal

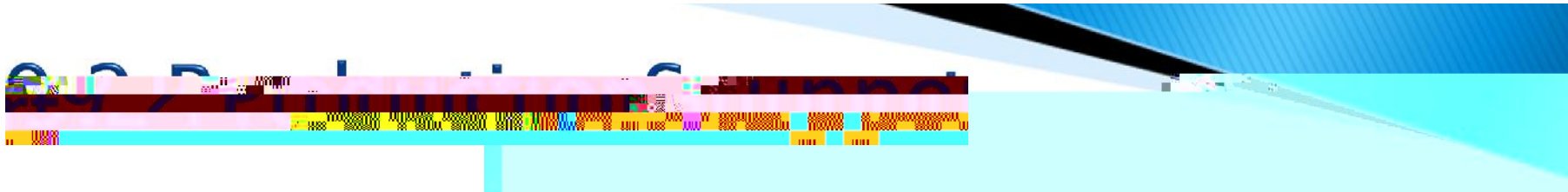




° Ži \$ŕ" ~†i ~žŁ Ł f##/" ./ž!/"†#i	" ~Ł /	† "#ŕ\$#ž†
5 DAC LD, GA?I' DPWP AALRKE ~ 8CMLKE	) I?C' KLIB	; 95
( RBECO/PRCP) LJ J (C) F?C	CJ C, CCK?KBCP	- 6)
); 65) F?C +UMCKPCP	*?MFKC(ROAF	' O PCKE
)' 5) F?C - 2	1G (QTK	- CLC 9LRCK
5 DAC LD, GA?I' DPWP( RBECO	: CACV) LLH	; 95
' AALRCP6?V?@C	<?KCP? 9K?SCIV	- CLC - T CKCK
' PCC3 ?K?ECJ CKC ( RBECO6CM		

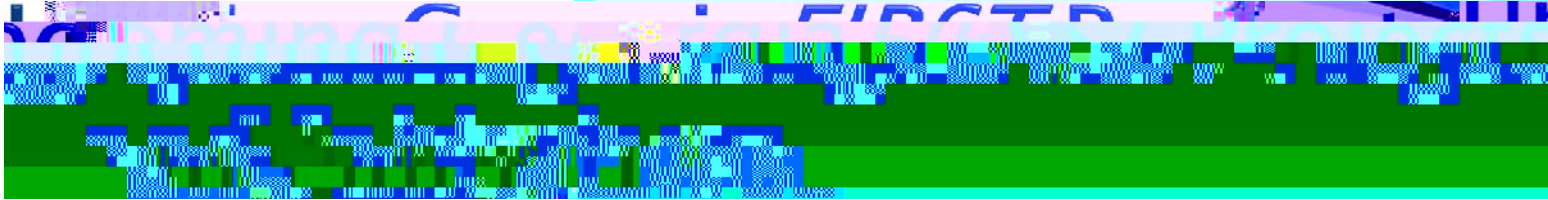
## 9.2. Production in Support





: @HCCP) CC?CCB

(V3 LBRIC	' MCG	3 ?V	ORKC	ORIV	' RERFQ	9CMCCJ @CC	: 5: ' 2
' AALRKQP6?V?@C	fll fi	žž	žž	žfi	ž\$	fll	† žfi
' ll 5CCO	†!	f!\$	fll	fll	f!ž	ž	\$ \$
' PFCQ3 ?K?ECJ CKQ	†!	††	†fl	†ž	&	†	fifl!
(RBECQ6CCM	††	f!\$	fifl	f!&	†	fi	\$!
) LJ J @ CKQ) LKCCl	fll	!	†fl	†!	ž	fi	#
C6QLARCCJ CKQ	ž!	žfi	†&	f!&	†#	†	f!#ž
+UMCKPCP	fifl!	žž	†ž	†!	f!&	ž	††ž
- CKCCP! 2CBECO	fifl!	ž#	\$fl	f!ž†	#fi	†ž	ž&fi
- CLCCG, /89. 3 ?HCCMPAC	†!	f!ž	!	!	f!ž	\$	#ž
6ROAF?P&E	fll †	#&	fif!ž	#!	ž&	fll	žžž
8CMLCC7RCOV	fll	\$	fll	fll	fifl	†	! fi
9CARCCV	fifl&	†!	žfi	†ž	†!	f!ž	†\$fi
: CAFK@?I +KS@LJ CKQ	†ž	f!\$	f!\$	f!ž	†fl	ž	fififi
= L@DLT	†#	f!ž	f!&	&	fifl	ž	&ž
: LQI	\$! &	ž††	žžž	ž!†	†žž	fififi	†!!†



- ▶ \* XGJ HM) P HQGP HQW- QK DQFHP HQW
- ▶ - [ S QUDVRO RI ) XVP D VRO RI ) . : : HSRUMQJ
- ▶ 1P SDFW) QDQ VLV RI QHZ 8HURG &&%
- ▶ 8RVMQVDO: HS QDFHP HQW RUL; VDMUJ \

# Annual Maintenance

- ▶ 5 RUH VMDQ D WSLFDOLHODVH  
: HODVH " fŁ Ł
- ▶ 1QFOGHV'  
= SJ UDGLQJ 8HRSO<RRQ / %f' ž fi ž VR %f' ! fi ž  
= SJ UDGLQJ , DVDE DVH ^ † † J VR † ŽF  
) SSQLOJ 7 UDFO = SGDVM 1P DJ HV VURXJK † ž
- ▶ \* HQHILW RI GRLOJ VLV'  
3HHSV XV RQ FXUHQWYHQGRUVXSSRUWFKHGXF  
4D\V IRXQGDVRO IRULP SOP HQVQJ P RELF  
IXQFVRODQW  
: HVROHV *most* RI RXU&fž J R/ QYH 3QRZ Q 1WXHV  
6HZ . HDVUHV DQG IXQFVRODQW





▶  $\sim \cdot / \cdot \circ$  f|f|  $\sim$  f|f|fł f|f|  $\sim$  fi

) QOXDOP DLOVMQDOFH Z LØH[ FHHG QRUP DOUHØDVH  
P DLOVMQDOFH Z LOGRZ fi

- VMP DVMG 5 DLOVMQDOFH ; FK HGXØ'

• . UGD\I 6 RYHP EHUł ž<sup>W</sup> ^ " 'łł SP

•

" |

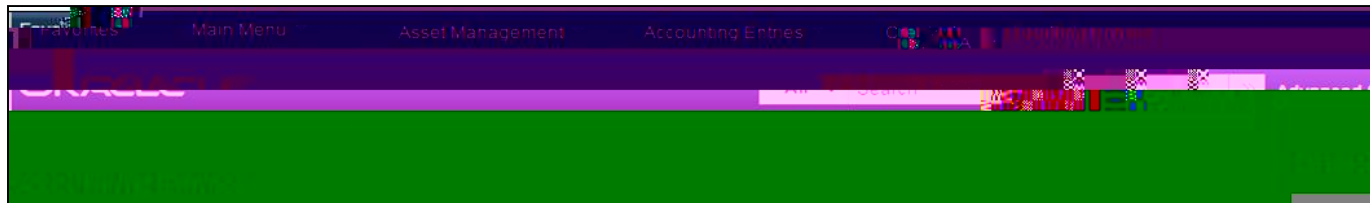
# University of Georgia Schedule

žififi	fif/fiž/Łfifž	; MEQBCQ 6CLMIC: LLIPSCOPEK \$ižž, 5QAIc fĪA ' KKR?I 6CLMIC9LDORMB?QCP
žififi	fĪ/fi&/Łfifž	( 58 fifi&&, QCP, 5QAIc BCISCOOB M?QAF~: (*I
žififi?"	fV/fi&/Łfif!	KQCC 8CIC?PC 'QKCCBCB°
žififi	, C@Q?QV	( RBECO6QV?QPEK 8CIC?PC, LKCRPE. ) 3 QNRQJ CKQ, QNRQCB FEF MQCQV XKC LDY 5QAIc M?QAFCP
žififi	3 ?V	, QAI >C?OCKB 8CIC?PC
žififi	9QMQJ @CO	' KKR?I 5QAIc BCISCOOB G ?EC RMB?Q QQL MQBRACK
žififi	* CACJ @CO	fifi&& BCISCOOB M?QAF ?KB QNRQCB XKC LDY 5QAIc BCISCOOB M?QAFCP



- ▶ <KLV ? HE - [ SUHVHQMRO Z LQVNH VKH SDFH RI VDOGDUG UHODVH QRVMfi
- ▶ 8UHVHQMRO Z LQEH VHQRV QVWHUYV E \ VRP RUURZ "1 1 fi! , DOG SRVMG VR / HRUJ IDFIRST . LQDOFLDV Z HE VLMfi
- ▶ 8ODVH EH VXUH VR SURYLGH VLV LQIRUP DMRO VR DSSURSUDVM VDI DWRXU LQVMVMROfi
- ▶ 3QRZ Q MVXH GRFXP HQVMRO Z LQEH XSGDMG DOG SRVMG VR VKH Z HE VLM QVMU VLV Z HHNfi  
8ODVH VXE P LWDQ 1< ; OHSGHMN WFNHMJ \RX HQFRXQMU DO\ IXUMHULVXHV IRU 3QRZ Q MVXH VDW VKRXG EH UVRQHG DV RI 6RYHP EHU #VMfi

- ▶ <KHUH Z LØEH D QHZ FRØUVFKHP H RQ SDJ HV LQ 8HRSØ; RIW. LQDQFLDQV DI VMU: HØDVH " fl Ł fi , DUN E ØH SDJ H KHDGHU DV VKRZ Q'



▶ ; HFXULW ) GP LQLVMDVRUW

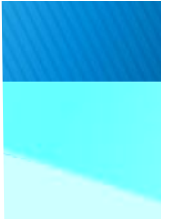
6HZ URØV DGGHG IRU) 5 DQG 87 \*X\HU? RUN+HQVMUW

- \*7: C87 C? 7: 3+-6<-:
- \*7: C) 5 C? 7: 3+-6<-:

: HP LQGHU/ ) ØVR QHHG \*7: C? 7: 3+-6<-: C=; -:



- ▶ 6 HZ 8DWZ RUGV IRU \RXU 89; < ~ ~ ~ DFFRXQW  
Z LQVNH DI HFWRQ † † f† #fĪ Ł † "
- ▶ 89; < ~ ~ ~ DFFHWV Z LQQRWE H DYDLQDE ΘH GXULQJ  
VMH P DLQMQDOFH Z LQGRZ
- ▶ + RQVDFW<; OHS GHVN VR UHT XHVMQHZ  
SDWZ RUG



J



▶ 6 Hz *Potential* 3QRZ Q 1MXHV

1QVWU VWX + KHFN " ' \* 7 : C+ 0 3C334- , / C) + <>

1QVWU VWX + KHFN #' \* 7 : C+ 0 3C334- , / C\* = ,

- \* RVK 1QVWU VWX + KHFNV Z HUH H[ SHUHQFLOJ QROJ UXQ  
VWV HV GXULQJ \ VWMP VVVWQJ fi
- 1<; Z LOOFROVWXH VR P ROLVRU DI VUUVKH UHQDVH VR VHH U  
DQ\ FKDOJ HVfVXQLOJ LV QHHGHGfi

# AM - Change

- ▶ 6 Hz ) XVRP DMF 2RXUODO/ HQHUDMRO
- ) QHZ ) FFRXQMOJ , HI LQVMRO VHFVRO KDV EHHQ DGGHG VR VRH + UHDM ) FFRXQMOJ - QVMHV DOG + QVH , HSUHFDMRO SDUDP HMAUV SDJ Hfi
- 1 VRH LQIRUP DMRO LQ VRH ) FFRXQMOJ , HI LQVMRO ; HFVRO LV SRSXQVMGI DFFRXQMOJ HQVMHV Z LQ DXVRP DMFDOX 2RXUODOJ HQHUDM DOG SRVWR VRH + DSLVDO4HGJ HU LI VRHUH DUH QR HURUVfi



# AM Close Depreciation

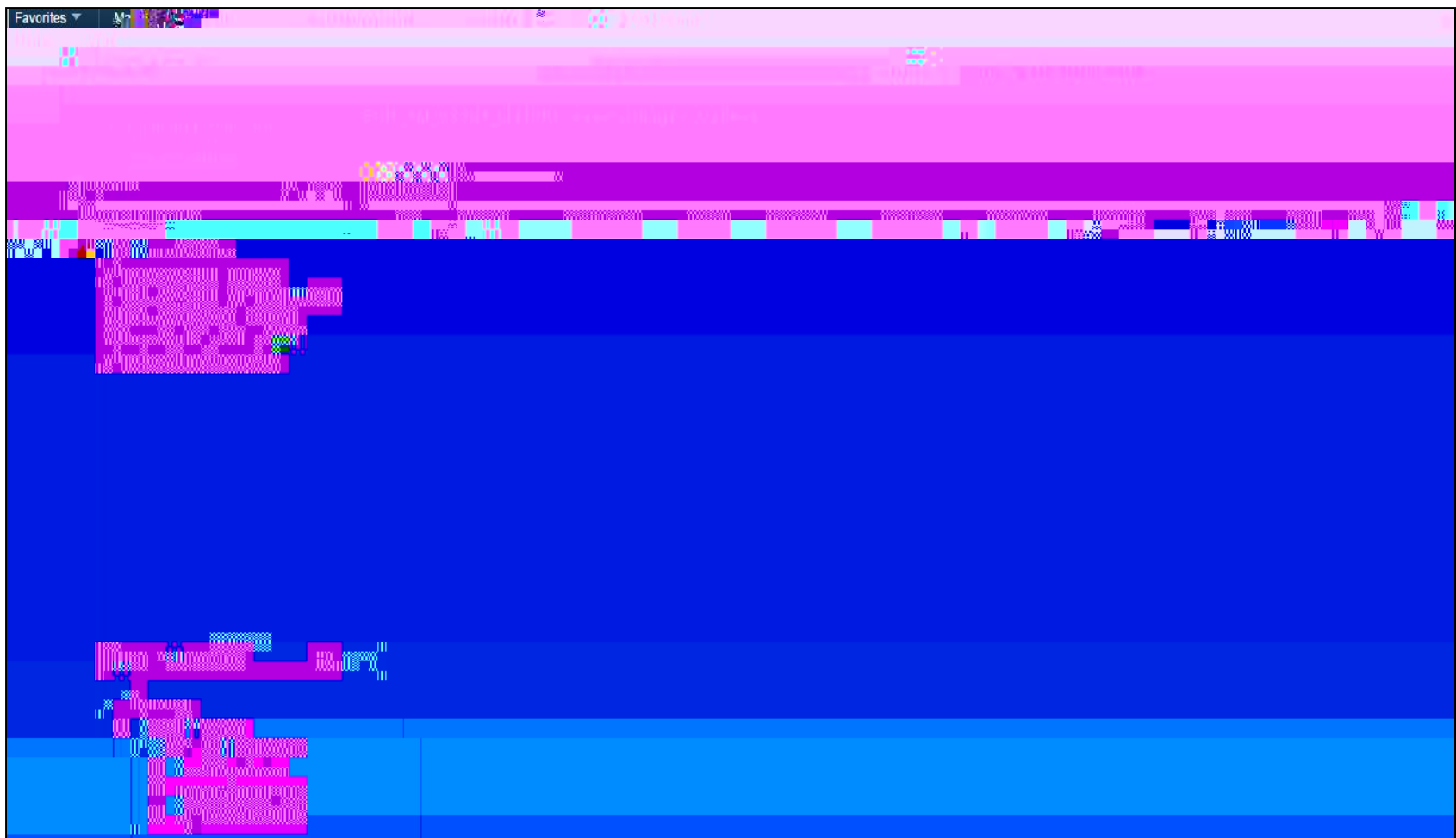


# AM Changes

- ▶ 6 Hz ) 5 ? RUN+ HQVMU LV DYDLØE ØI XQGHU VRH ) VVHW  
5 DQDJ HP HQWP HQXfi  
 , HMLJ QHG VR P DNH P XOMØVNLOJ HDVA DOG VHDP ØWfi  
 ; HFXUW URØV QHHGHG'
  - \*7: C) 5 C? 7: 3+-6<-: "6 Hz URØ
  - \*7: C? 7: 3+-6<-: C=; -: "- [ LVMØJ URØ QHHGHG IRU DFFHW VR  
DO\ ? RUN+ HQVMU
- ) 5 ? RUN+ HQVMU LOFOXGHV ØQNV VR FRP P RQ DVHW  
WDOVDFVRO SDJ HV DOG SURFHWVHV DV Z HØDV I UHT XHQVØ  
XVHG TXHUVHV DOG UHSRUWfi  
 • =VHUV Z LØEH DE ØI VR DGG TXHUVHV "LOVMØFVROV Z LØEH DGGHG  
VR VRH NÆE DLG QRVMG E HØZ fi  
 • . RUQHZ ØQNV VXEP LVDO 1<; ØHØGHMN VFNHVM
- ▶ : HI HU VR / HQHDO4HGJ HU ØRE ) LG a? RUN+ HQVMU LO  
Y&fZ b IRU LOVMØFVROV VR GHI LQH \RXUE XVLOHV XQLW  
RU DGG TXHUVHfi  
 ØØDVH QRVM VR LV NÆE DLG KDV QRVMHME HQ XSGVMG VR DGG  
VRH QHZ ? RUN+ HQVMU



# Asset Management Workflow





▶ : HVROYHG 3QRZ Q 1MXHV'

31&fž/% ) 5 1QVMU DFHG ) VHW Z LVK BHUR FRWW

- 1MXH Z DV LGHQM LHG LQ 2XQH Z KHUH DVVHMFRWVZ DV VKRZ LQJ DV ] HUR IRUVRP H DVHW LQVMU DFHG IURP VKH ) FFRXQW 8D\DE 0H DOG 8XUFK DVLOJ P RGX0Mfi
- ) VHW KDG VKH FRUHFVFRWVLO VKH 8UH ) 5 SDJ HV EXVVKH FRWVZ DV VKRZ Q DV E 0DON LQ VKH : HYLHZ . LODOFLDOV 1QVMU DFH SDJ HV DI VMU UXOOLOJ VKH 8D\DE 0Mfi8XUFK DVLOJ LQVMU DFHfi
- 11 VKH FRWVZ DV QRWFRUHFVMG SURUVR UXOOLOJ VKH <LDOV0RDGHU SURFHVMi VKH DVHW Z HUH FUHDVMG LQ VKH ) 5 5 RGX0H Z LVK D ] HUR FRWVMi
- 7 LDF0H ILQ VR UHVROYH VKLV LVXHX Z L0E H LQ UH0HDVH " fl Ł fi
  - +RQVMOXH VR P ROLVRU\RXUFRWVYDOXHV LQ VKH : HYLHZ . LODOFLDOV 1QVMU DFH SDJ HV IRUD SHURG VR VM P H VR YHUW\fi





▶ 6 Hz \* X\HU? RUN+ HQVMU LV DYDLØE ØI RQ  
8XU FKDVLOJ P HQX

; HFXUW URØV QHHGHG VR DFFHV VRH \* X\HU  
? RUN+ HQVMU

- \* 7: C87 C? 7: 3+-6<-: "6 Hz URØ,

- \* 7: C? 7: 3+-6<-: C=; -: "- [ LVMOJ URØ QHHGHG IRU  
DFFHV VR DO\ ? RUN+ HQVMU

= VHUW FDO DGG DGGVMRODOT XHULHV VR ? RUN+ HQVMU

- 1QVMXFMROV Z LØE H DGGHG VR VRH a? RUN+ HQVMU LQ Y&fZ b  
2RE ) LG RQ VRH / HRU LDFIRSTZ HEVLM

) GGLVMRODOONV FDO EH DGGHG DOVR EXWP XVWE H  
DGGHG E\ 1<;

- 8ØIDVH VXEP LWDQ 1<; ØHSGHMN WFNHWVR UHTXHW



▶ : HVROYHG 3QRZ Q 1VXHV'

87/\$' 87`V UYHUMQJ VR 8HQGLQJ ) SSURYDODI VMU  
DGGLOJ 87 +RP P HQW

- <KLV LWXH Z LQEH UHVROYHG E\ DQ 7 UDFOH ILQ LQFOXGHG LQ  
: HODVH " fl £ fi

87/††' H8UR : HTXLVLMROV UHURXVQJ IRUDSSURYDOZ KHQ  
\*X\HUP DNHV DFKDQJ HI HYHQ VRXJK \*X\HUKDV VNH  
\_+) 6+0) 6/-) 44` URQ DFVRO

- : HTXLVLMROV Z LQQRWUHV URXVM IRUDSSURYDOLI VNH \*X\HUP DNHV  
DFKDQJ H SURUVR EXGJ HMFKHFNfi
- 7 QFH EXGJ HMFKHFNHG I DFKDQJ H LV P DGH LWZ LQHTXILH DQ  
QYHOV RI DSSURYDODJ DLQfi

# Dr. Purnima Singh

## ▶ : HVROYHG 3QRZ Q 1VXHV'

87/1 ž' H8UR Z RUNI QZ GRHV QRWDQ D\ V UHLQVMDQ] H I RU  
GHQLHG UHT XLVLRQV VDWKDYH E HHQ XSGDVMGfi

87/1 ž' 87 `V VDWZ HUH FUHDVMG DOG GLVSDVWKHG LQ Y%f&i  
VHQ FKDOJ HG LQ Y&fž i DUH XSGDVMQJ VR D 8HQGLQJ  
) SSURYDOWDVfi 1Q FHUMLQ FDVHV DQ HV P DLQV QRVWHQW  
RXWDQG VQH 87 GRHV QRWDSSHU LQ VQH DSSURYHUV  
Z RUNQVfi

31&fž/1 ž' 1VXHV Z LV 5 XQV ; SHHG+ KDUV XQFVRODQV  
RQ 8XUFDVH 7 UGHU

- ) 8HRSQ; RIVLQ Z LQEH DSSQHG DV SDUWI : HQDVH " fž ž fi  
=VHUV Z LQEH DEQ VR UHVXP H XVLOJ VLV IXQFVRODQV DOG Z LQ  
QR QOJ HUHFLYH DQ HURUP HVDJ H DIVMU XQOQOJ 87 EXGJ HV  
FKHFNLOJ fi

- 
- ▶ 6 HZ 3QRZ Q 1VXHV'  
31&fž/† ž' H8UR



▶ \* 7 : C- @C+ ) ; 0) , >C) / 16 / 9 XHU



▶ : HVROYHG 3QRZ Q 1WXHV'

- @/† ' 9XLFNV . LQQ? LQGRZ , LVSD\ V <Z LFH

• ? LQGRZ Z LQORQA GLVSD\ ROFH

"6R 3T , 8HU, LHP DP RXQW QRWDXVR/ SRSXQDMDQJ  
Z KHQ P HDQDQHV DGGHG XVLQJ 9XLFNV . LQQ

• ) P RXQW Z LQDXVRP DMFDQ DSSHDLQVMDG RI ' Ł fŁ Ł

- @/ž 8ULQVMG - [ SHQVH : HSRUWXP EQQJ 4LQHV

• 4LQHV Z LQDSSHDLQLQ GDVM RUGHU

"6R 3T , =SGDVM =QSRVMG - [ SHQVH : HSRUW

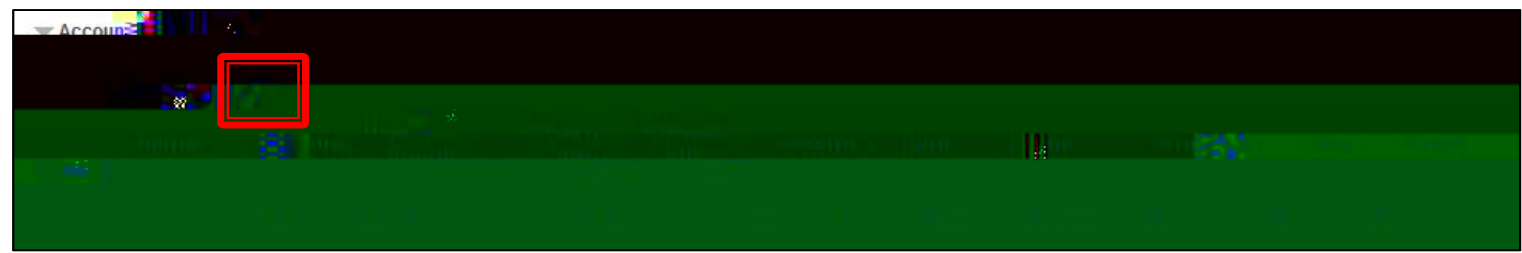
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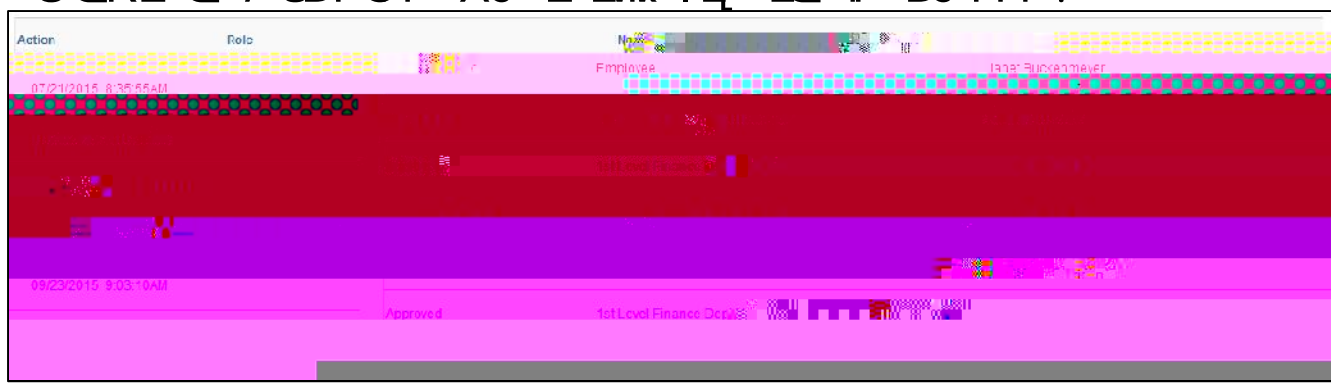
▶ 6HZ 3QRZ Q 1WXHV'

- @/ † \$' ) FFRXQMOJ , HMDLOV + RYHUHG E\ ; FURØ\* DU
- 5 XWVFOFN - [ SDQG ) ØVR VHH HQVUH + KDUMHOG
- 7 WDFØH \* XJ Z LVR ILQ LQ 1P DJ H † !



# Sponsors Known ISE

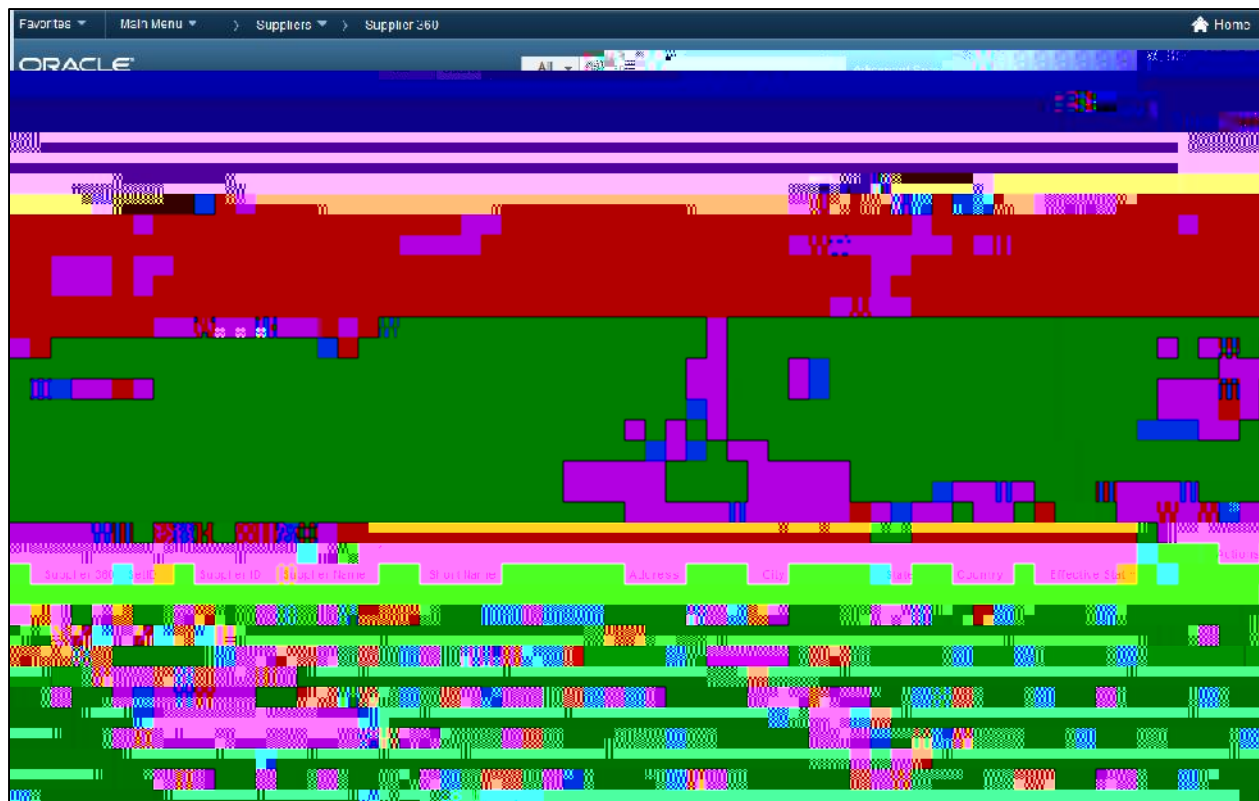
- ▶ 6HZ 3QRZ Q 1MXHV "FROMXHG,"
  - @/ † % ) SSURYDOOLVRLU +XW7 II U P RUH VMDQ "
  - URZ V
  - 3QRZ Q 7 WDFØ \*XJ Z LVM ILQ LP DJH † !



- @/ † &' 6DP H RQ - [ SHQVH : HSRUWK HDGHU GLVDSS HDUW  
Z KHQ DSSURYHUVRJ J ØM IURP ; XP P DUA VR , HMDLO  
SDJ H
- 7 WDFØ EXJ DZ DLMOJ ILQ



- ▶ 6HZ ; XSSQHUVŽ#Ł ; HDUFK SDJ H  
4RFDVMG XQGHU; XSSQHUV ( ; XSSQHUVŽ#Ł

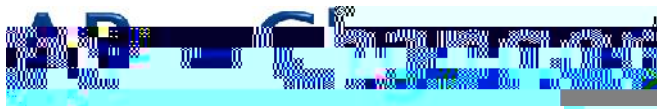




6 HZ LQDFVYH ; XSSQHU QQNV RQ 1QYRLFH 1QIRUP DMRQ  
SDJH

- 8DUARI VHXVUH ; XSSQHUIXQFVRODQW LQFOXGHG RQ QH[ WQGH





- ▶ 8D\ P HQW, HØFVRO ^ 8UHI HUHOFHV <DE KDV D QHZ 8UQVMU 7 XV\$XW. RLP DVRSVRO I LHØ 1QVXXVROV VKRXØ FROMOXH VR XVH 8, . 7 VHU RXV\$XVRSVROV DUH QRWDYDLØE ØI RU / HRU LDFIRSTFKHFN SULOQMJ fi





8ULQVU 7 XVSXW. RUP DVRSVRO DQVR H[ LWV RQ VNH  
- [ SUHV 8D\ P HQWSDJ H DQG VKRXG EH VHMWR 8, . fi





- ▶ 6HZ >RXFKHU = SØRDG ; SUHDGVKHHW  
6HZ FRS\ RI YRXFKHUVSUHDGVKHHMKDV EHHQ XSGDVMG  
RQ V\H / HRUJ LD*FIRST*. LODOFLDQ Z HE VLVMfi  
1QV\X\VRQV VKRXG EHU LQ XVH RI LW5 ROGD\I  
6RYHP EHU† #<sup>V\</sup> IROZ LQJ : HØDVH" fi Ł fi

KWS' fflZ Z Z fXVJ fHGXFU DI LUW

I LQFIGRFXP HQVMRQFIFDMU RU FU HQHUDQNE CDLGVCDOGCUI

HUQFHCGRFXP HQW



# AP - Known Issues

## ▶ 7 XWMOGLOJ 3QRZ Q 1VXH'

) 8/ &' 8D\P HQW LVRU E \ 8D\P HQW5 HMRG : HSRUW

") 8@ž Ł " Ł , ^ QRWFRUHFVA FDFXOMQJ VRVDFi

- +DVH LV LQ Z LVR 7 UDFH VR GHYHRS D IŁ fi

"6R 3T , +<@ I LHV QRWLOVHUMQJ FRUHFWDGGHQGD

UHFRUGV SHU 6) +0) J XLGHQOHVfi

- +XWHQVA LP SDFVQJ D FRXS H RI 1QWVVRQVfi

- ? RUNDURXQG LV VR XVH ++, ~ RUVHSDUDVM ) +0 SD\P HQWfi

- +DVH LV LQ Z LVR 7 UDFH DOG 1<; LV Z RUNLOJ VR HVFDQVA VRLV LVVXHfi



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- ▶ ; HYHLDOLVMP V Z LØE H LOFOXGHG LQ : HØIDVH " fi Ł
  - <HQVØVYHQ VFKHGXØHG , HFHP EHUŁ &VR
  - ? LØLOFOXGHŁ Ł&& : HSRUØJ IRU\_\*` ; HWU UHSRUØEØH SD\ P HQW
  - \*7 : : AŁŁ Ł XSGDMV VR LOFOXGH\_\*` ; HWU SD\ P HQW
  - 11 DYDLØEØH IURP 7 UDFØH LQ VP Hi 1 ; FKDOJ HV VR 1 ; IŁH DOG +RS\ \*H IURP V Z LØE H LOFOXGHGfi 11 QRWDYDLØEØH LQ VP Hi VRHVH Z LØE H UHØDVHG LQ ØØXDUfi
- ▶ &fZ +KDOJ HV / 6HZ 8HRSØ; RIVNÆ VR VMHDP ØQH UXQOLOJ Ł Ł&& SURFHMVH IURP ROH SDJ H VRDWZ HUH SUHYLRXVØ VHS DUDVM SDJ HV
  - ? LVKRØG Ł Ł&& : HSRUØRVV
  - ? LVKRØG Ł Ł&& : HSRUW
  - Ł Ł&& ? LVKRØG VR VHOG : HSRUW
  - 8UQW Ł Ł&& +RS\ \*
  - +KDOJ HV VR =SGDM ? LVKRØGLOJ V 8DJ H
  - ; FKHGXØHG NÆ VR UXQ SURFHMV IRUDØØQVMVRQV
  - : HSØFLQJ VRP HŁ Ł Ł&& YDØGDVRQ UHSRUW Z LVK TXHUV







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